

DISTRICT OF COLUMBIA
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ALCOHOLIC BEVERAGE CONTROL BOARD
+ + + + +
MEETING

IN THE MATTER OF:

Pub Crawl	Fact-
Applicant: Ante Willie Afahame	Finding
Date of Event: November 1, 2014	Hearing
Event: UStreetPubCrawls.com	
Neighborhood: Multiple	
Licensed Premises	
Size of Event: 2,000	

(The names of Establishments
participating in Pub Crawl are
available upon request)

October 22, 2014

The Alcoholic Beverage Control
Board met in the Alcoholic Beverage Control
Hearing Room, Reeves Building, 2000 14th
Street, N.W., Suite 400S, Washington, D.C.
20009, Chairperson Ruthanne Miller,
presiding.

PRESENT:

RUTHANNE MILLER, Chairperson
NICK ALBERTI, Member
DONALD BROOKS, Member
HERMAN JONES, Member
MIKE SILVERSTEIN, Member
HECTOR RODRIGUEZ, Member
JAMES SHORT, Member

ALSO PRESENT:

JOHN SUERO, ABRA Investigator

ZACHARY VICK, ABRA Investigator

1 P-R-O-C-E-E-D-I-N-G-S

2 (12:11 p.m.)

3 CHAIRPERSON MILLER: The next 9:30
4 hearing is, this will be less complicated, a
5 pub crawl. Is the applicant still here? Mr.
6 Afahame? If I pronounced it right. I don't
7 know.

8 MR. AFAHAME: Hello.

9 CHAIRPERSON MILLER: Okay. Thank
10 you. Good afternoon.

11 MR. AFAHAME: Good afternoon.

12 CHAIRPERSON MILLER: Is that piece
13 of paper still there for you to sign-in?

14 MR. AFAHAME: Yes.

15 CHAIRPERSON MILLER: Yes, okay.
16 And when you are ready, if you could just say
17 your name for the record?

18 MR. AFAHAME: My name is Ante
19 Willie Afahame representing
20 UStreetPubCrawls.com.

21 CHAIRPERSON MILLER: Okay.
22 Thanks. What's your last name?

1 MR. AFAHAME: Afahame.

2 CHAIRPERSON MILLER: Afahame,
3 okay.

4 MR. AFAHAME: Yes.

5 CHAIRPERSON MILLER: Got it. All
6 right.

7 INVESTIGATOR SUERO: Good
8 afternoon, Investigator John Suero with ABRA.
9 My last name is spelled S-U-E-R-O. And John
10 is common spelling.

11 INVESTIGATOR VICK: Investigator
12 Zachary Vick with ABRA. V, as in Victor, I-C-
13 K.

14 CHAIRPERSON MILLER: Okay. Mr.
15 Afahame, have you done a pub crawl in D.C.
16 before?

17 MR. AFAHAME: I have worked as an
18 affiliate with several other companies in and
19 around the area on pub crawls and one of the
20 events and also have over five years
21 experience in the service industry where I
22 bartended, managed, waited tables. I still

1 manage and bartend at an establishment in D.C.
2 currently.

3 CHAIRPERSON MILLER: Okay. You
4 have been affiliated with some other pub
5 crawls?

6 MR. AFAHAME: Absolutely.

7 CHAIRPERSON MILLER: Which ones?

8 MR. AFAHAME: Lindsey and PDC. My
9 job as mostly to help drive traffic to their
10 website and get people involved in
11 registration and stuff like that, but never as
12 a direct owner or partner of the companies.

13 CHAIRPERSON MILLER: Okay. So is
14 this the first time then that you are
15 determining security?

16 MR. AFAHAME: This is the first
17 time we will be bringing pub crawl to D.C. as
18 the owner and operators.

19 CHAIRPERSON MILLER: Yes.

20 MR. AFAHAME: And we chose U
21 Street for many reasons. And we did turn in,
22 submit our application with a security plan.

1 Unfortunately, a lot of things have changed
2 since then and we have had to make a lot of
3 adjustments to our security plan.

4 I have three copies for you guys.

5 CHAIRPERSON MILLER: Okay.

6 MR. AFAHAME: I'm going to hand
7 out with as much information as possible.

8 CHAIRPERSON MILLER: Okay. Do you
9 want to briefly kind of set the stage as to
10 how this is going to happen?

11 MR. AFAHAME: Absolutely.

12 UStreetPubCrawls.com is an event company. We
13 will be doing a lot more pub crawls in the
14 D.C. area. Like I said, my experience extends
15 about five years in the service industry as a
16 bartender and manager. My longest stay was at
17 a nightclub, restaurant and lounge on M Street
18 called Ozio where we got to see first hand how
19 the business interacts with people, the
20 promoters and stuff like that.

21 It has been a learning experience
22 for me and most importantly we have gotten to

1 see first hand how companies that handle
2 events like pub crawls and large events in the
3 D.C. area have approached venues, have
4 marketed themselves and we just always thought
5 or I always thought there has to be better
6 ways to do this. There has to be more
7 legitimate ways to do this.

8 So we set out to start a company
9 that would not only still bring the same level
10 of fun direct -- good among crowds to the D.C.
11 area, especially a street like the U Street
12 Corridor, but do it safely and also do it the
13 right way. Come off as a legitimate company,
14 as opposed to a promoter that is just trying
15 to make as much profit off as much business he
16 can bring in.

17 That being said, we started out
18 and established ourself as a company,
19 UStreetPubCrawls.com. A marketing strategy
20 has been strictly mostly on line. We approach
21 every venue as a business and try to get all
22 the right people involved to make our event a

1 success.

2 Night of the Undead event is going
3 to be our very first in the U Street Corridor.
4 We expect anywhere from 2,000 to 3,000 people.
5 Our application did state that. However,
6 doing our security plan, we had reached out to
7 the Special Operations Division, my contact
8 person there at the time was Officer Scott
9 Earheart.

10 And he was very enthusiastic about
11 helping the company providing security. We
12 filled out a reimbursable application form.
13 Unfortunately, since we -- soon after we
14 turned in our security plan, he informed me
15 that due to new policies within MPD, there are
16 certain events they cannot get involved with.

17 It took me a while to figure out
18 what direction to go with that. At some point
19 he recommended that we try the Club Zones,
20 which is, sorry, one second just pulling up
21 Club Zones, the Patrol Services and School
22 Security Bureau. And the gentleman we talked

1 to in that department was Sergeant Michael
2 O'Haren, who also let us know that due to
3 current MPD policies, they are unable to
4 assist in the event considering it's a pub
5 crawl and it's alcohol-related, even though we
6 made it clear that as an event company, we
7 don't serve alcohol.

8 CHAIRPERSON MILLER: So I'm sorry.

9 MR. AFAHAME: Yes.

10 CHAIRPERSON MILLER: Just to get
11 you focused on this. So is the security
12 company that's listed in the security plan,
13 APEX Security, that you are using?

14 MR. AFAHAME: Oh, yes, that's--

15 CHAIRPERSON MILLER: Because you
16 couldn't get MPD?

17 MR. AFAHAME: -- the updated
18 security plan.

19 CHAIRPERSON MILLER: Right.

20 MR. AFAHAME: I'm speaking to the
21 old security plan.

22 CHAIRPERSON MILLER: Okay. You

1 want us to approve --

2 MR. AFAHAME: Okay. Now --

3 CHAIRPERSON MILLER: -- the new
4 one.

5 MR. AFAHAME: Okay.

6 CHAIRPERSON MILLER: So we don't
7 need to go into much detail on this.

8 MR. AFAHAME: Okay. At some
9 point, we just figured that MPD could not
10 assist us with additional security to the
11 event, just to be safe so we are going with a
12 security company called APEX. And they are
13 not only necessarily providing the crowd
14 control security, but mostly for
15 identification verification to make sure
16 individuals that get into the event are not
17 under 21.

18 They do this through ID scanning
19 machines that help them verify if an ID is
20 invalid, false, out of date or even if it has
21 been used within that crowd already.

22 CHAIRPERSON MILLER: Okay. So we

1 have this before us and we can -- I'm reading
2 along with that.

3 MR. AFAHAME: Okay.

4 CHAIRPERSON MILLER: Can you tell
5 us how many security you are going to have?

6 MR. AFAHAME: In-house security
7 would be up to four individuals. And we are
8 using four, which is two per location, to
9 handle registration. We are doing two
10 locations just to help manage the crowd and
11 not have certain sections of U Street
12 completely clogged by a lot of people.

13 In addition to the two security,
14 we will have up to four registration employees
15 who will be going down the line and getting
16 people registered ahead of time and security
17 is primarily responsible for keeping people in
18 line, keeping people off the streets during
19 registration and APEX Security is primarily
20 handling scanning IDs at the booth right
21 before everybody gets their wristbands and
22 maps for participating venues.

1 So each registration location will
2 have anywhere from 9 to 11 people handling
3 registration.

4 CHAIRPERSON MILLER: 9 to 11
5 people?

6 MR. AFAHAME: 9 to 11.

7 CHAIRPERSON MILLER: So there is
8 staff plus two security?

9 MR. AFAHAME: Staff plus two in-
10 house security and two contracted security.

11 CHAIRPERSON MILLER: Okay. And
12 how did you estimate 2,000 to 3,000
13 participants?

14 MR. AFAHAME: This is solely based
15 on our ticket sales over the years of managing
16 and handling events like this. We have built
17 a pretty significant email list. The thing
18 about email lists is people who have come to
19 events, especially when you do a lot of
20 different events and you don't know exactly
21 who is going to show up.

22 CHAIRPERSON MILLER: Okay.

1 MR. AFAHAME: And we have worked
2 that email list. Events like this usually
3 experience a significant peak in ticket sales
4 towards the end. And based on our current
5 numbers, we know that it will be anywhere from
6 2,000 to 3,000 people.

7 CHAIRPERSON MILLER: And the
8 police know that you are having this event?

9 MR. AFAHAME: We have contacted
10 the 3rd Precinct.

11 CHAIRPERSON MILLER: Yes.

12 MR. AFAHAME: And they just want
13 us to give them a heads up about a week before
14 the event, again, which is going to be in a
15 few days. Let them know we're going to be on
16 U Street. In the past, the SOD did let us
17 know that we wouldn't need additional security
18 on the streets simply because our contract,
19 our agreement with every venue is that they
20 provide their own security.

21 CHAIRPERSON MILLER: Yes.

22 MR. AFAHAME: And I have a copy of

1 that agreement in there showing you or letting
2 you know that.

3 CHAIRPERSON MILLER: And who did
4 you talk to at the 3rd Precinct?

5 MR. AFAHAME: At the 3rd Precinct I
6 spoke to -- I called the sergeant's office and
7 my call back -- I had someone explain to me,
8 I can't remember her name at the moment.

9 CHAIRPERSON MILLER: All right.
10 Okay. Board Members have a question? Okay.

11 MEMBER ALBERTI: Yes.

12 CHAIRPERSON MILLER: Okay.

13 MEMBER ALBERTI: How many -- I'm
14 sorry, I --

15 CHAIRPERSON MILLER: That's okay.

16 MEMBER ALBERTI: I missed this.
17 How many people are you expecting?

18 MR. AFAHAME: Anywhere from 2,000
19 to 3,000 participants for the event.

20 MEMBER ALBERTI: 2,000 to 3,000
21 participants?

22 MR. AFAHAME: Yes.

1 MEMBER ALBERTI: Okay. Thank you.

2 CHAIRPERSON MILLER: Also, I want
3 to ask you, did you run the list of
4 establishments by our ABRA Office?

5 MR. AFAHAME: It was turned in
6 with the application.

7 CHAIRPERSON MILLER: Okay.

8 MR. AFAHAME: We have since then
9 been able to confirm and register 10 venues on
10 U Street from the corner of 9th and U.
11 Nellie's being the first of it all the way to
12 the corner of 14th and U. Jin Lounge being
13 the one on that end. So there are 10 venues
14 in between a five block stretch.

15 CHAIRPERSON MILLER: Okay.

16 MEMBER SHORT: Again, you said you
17 have venues between 9th Street and 14th Street?

18 MR. AFAHAME: Yes. This is a
19 collection of up to 10 or more clubs, bars and
20 nightclubs.

21 MEMBER SHORT: Well, I see 16th
22 Street on your application.

1 MR. AFAHAME: We put on the
2 application when we first reached out to
3 everybody saying we were an event company
4 coming to U Street and we would like to have--
5 we would like to do business with you and in
6 filing the application, we're going to reach
7 out and let them know that these are the
8 people we need to work with.

9 MEMBER SHORT: Your boundaries
10 again on U Street are 9th Street to 14th
11 Street?

12 MR. AFAHAME: Yes. The vetting
13 process has brought it down to just that five
14 block stretch with the venues we can work with
15 right now.

16 MEMBER SHORT: All right.

17 CHAIRPERSON MILLER: 9th and U to
18 what?

19 MR. AFAHAME: The venues we can
20 work with at the moment.

21 CHAIRPERSON MILLER: Yes. What's
22 the five blocks?

1 MR. AFAHAME: The five blocks is
2 the corner of 14th and U.

3 CHAIRPERSON MILLER: 14th.

4 MR. AFAHAME: All the way up to 9th
5 and U.

6 CHAIRPERSON MILLER: Okay. All
7 right. Do our Investigators have some
8 questions? Mr. Suero?

9 INVESTIGATOR SUERO: Yes. Thank
10 you.

11 CHAIRPERSON MILLER: Yes.

12 INVESTIGATOR SUERO: Good
13 afternoon. In the list that was provided in
14 your application, there is a total of 33
15 establishments that are supposedly
16 participating in the pub crawl. Is that still
17 correct?

18 MR. AFAHAME: Yes. There are not
19 33 any more. They are now down to 10.

20 INVESTIGATOR SUERO: And are we
21 going to get any updated list?

22 MR. AFAHAME: I can tell you who

1 is on that list that is participating. I'm
2 looking at mine.

3 INVESTIGATOR SUERO: Because this
4 has to go to someone else involved.

5 MR. AFAHAME: Absolutely. I can
6 have an updated list --

7 INVESTIGATOR SUERO: Some of
8 these, just so you know, addresses are not on
9 U Street. Some are on 14th Street.

10 MR. AFAHAME: 14th.

11 INVESTIGATOR SUERO: Those other
12 places are not on here.

13 MR. AFAHAME: Yes.

14 INVESTIGATOR SUERO: On the 1800
15 Block.

16 MR. AFAHAME: Yes.

17 INVESTIGATOR SUERO: And other
18 places.

19 MR. AFAHAME: Yes. We are
20 approaching the event as the U Street Corridor
21 which will open and that extends to some of
22 the -- on the adjacent streets also.

1 INVESTIGATOR SUERO: So it no
2 longer goes from 9th and U to 16th and U?
3 That's not correct any more?

4 MR. AFAHAME: Not up to 16th and U,
5 no. The last cut-off is Jin Lounge which is
6 right around the corner or across the street
7 actually on the 1400 Block.

8 MEMBER SHORT: Well, I'm with Mr.
9 Suero. I think we need an updated list.

10 MR. AFAHAME: Absolutely,
11 absolutely, absolutely. We'll get an updated.

12 MEMBER SHORT: Because this is
13 confusing if he is saying he only has 10 now
14 and this list has 33.

15 INVESTIGATOR SUERO: 33 on the
16 list.

17 MEMBER SHORT: Right, yes. The
18 application has to be revised.

19 MR. AFAHAME: I can narrow that
20 down within a matter of minutes really and
21 email an updated list to wherever.

22 INVESTIGATOR SUERO: And to

1 present it before you apply.

2 MR. AFAHAME: Absolutely, okay.

3 INVESTIGATOR SUERO: I have a few
4 more questions.

5 MR. AFAHAME: Absolutely.

6 INVESTIGATOR SUERO: I just wanted
7 to be clear, you have a total of four security
8 personnel that you have contracted for this
9 event? Two could be at Alero's and two at
10 Solly's and two at the place where you are
11 registering at?

12 MR. AFAHAME: It's a total of four
13 per venue, per registration booth.

14 INVESTIGATOR SUERO: Okay.

15 MR. AFAHAME: Two of them are in-
16 house, which are people we have worked with in
17 the past at previous events. And these guys
18 are just on crowd control, keeping people in
19 line. They are not responsible for checking
20 IDs or anything.

21 The additional two per
22 registration booth will be from APEX and APEX

1 is known to hire off-duty police officers.
2 They are a company based in Montgomery County.
3 And they have equipment that allows them to
4 verify at these events what they will be
5 focusing on.

6 INVESTIGATOR SUERO: So you have a
7 total of four --

8 MR. AFAHAME: Four.

9 INVESTIGATOR SUERO: -- security?

10 MR. AFAHAME: Yes.

11 INVESTIGATOR SUERO: And per your
12 contacts with MPD, they are not going to
13 provide you specific RDO detail for this
14 event?

15 MR. AFAHAME: No, they are not.

16 INVESTIGATOR SUERO: Correct.
17 Okay.

18 MR. AFAHAME: I have emails, all
19 the email correspondence for that in the --

20 INVESTIGATOR SUERO: Okay. You
21 are using wristbands as part of your process?

22 MR. AFAHAME: Yes. The wristband

1 is to -- is the final process. It's the final
2 process in the registration booth. So they
3 get registered in line. Move up, get their
4 IDs verified and finally once the APEX
5 officers let us know these IDs are good to go,
6 then the wristbands go on them and then they
7 get a map for the participating venues and
8 whatever specials information is on there.

9 INVESTIGATOR SUERO: Is there an
10 age requirement for this to participate?

11 MR. AFAHAME: Absolutely.

12 INVESTIGATOR SUERO: What is the
13 age?

14 MR. AFAHAME: Absolutely. It's
15 only 21 and up and we have advertised it as so
16 from the very beginning.

17 INVESTIGATOR SUERO: And so the
18 wristbands basically is just saying you're
19 participating in pub crawl?

20 MR. AFAHAME: Yes. It's to say
21 you can participate in the pub crawls. You
22 can go in the locations. The venue is also

1 required to ID people again at the door before
2 they either admit them into the venues or
3 serve them alcohol, yes.

4 INVESTIGATOR SUERO: Have you sold
5 tickets already?

6 MR. AFAHAME: We have sold
7 tickets.

8 INVESTIGATOR SUERO: Can you give
9 us a number?

10 MR. AFAHAME: At this point, we
11 are bordering 480. We do -- like considering
12 the spike in ticket sales, we do have
13 different ticket platforms set to cut-off at
14 exactly 3,000. And those ticketing platforms
15 include Groupon and Eventbrite.

16 INVESTIGATOR SUERO: Okay. Also
17 this is the Night of the Undead, so I'm going
18 to presume that this is zombies and all kinds
19 of -- it is a costume event?

20 MR. AFAHAME: Absolutely.

21 INVESTIGATOR SUERO: As I
22 understand it, according to this, there is a

1 costume --

2 MR. AFAHAME: Costume contest.

3 INVESTIGATOR SUERO: -- contest?

4 MR. AFAHAME: Yes.

5 INVESTIGATOR SUERO: So some of
6 these folks will be dressed in the appropriate
7 attire?

8 MR. AFAHAME: We hope so.

9 INVESTIGATOR SUERO: Sometimes
10 with these types of appropriate costume
11 attire, there is hopefully fake weapons.
12 Sometimes there -- have you spoken to MPD
13 about what their contingency is for that or
14 what their policy is for that and do you have
15 a contingency in case someone comes to the
16 registration booth with, you know, a Samurai
17 sword or what looks like an assault rifle?

18 MR. AFAHAME: Okay.

19 INVESTIGATOR SUERO: What will you
20 do?

21 MR. AFAHAME: I'm glad you brought
22 that up because that is definitely something

1 that did not occur to us at the time. Did not
2 even mention it. What I can say for sure is
3 we will include that with our contract with
4 APEX. And since these guys are off-duty
5 police officers and this is what they have
6 guaranteed us that they will be sending us, I
7 believe they will also be capable of assessing
8 costumes. We will include that with their
9 duties at the time to assess costumes before
10 people move on to wristbands.

11 INVESTIGATOR SUERO: Okay. So
12 your security staff you are hiring you say are
13 definitely off-duty police officers?

14 MR. AFAHAME: They are definitely
15 off-duty police officers.

16 INVESTIGATOR SUERO: From the
17 Metropolitan Police Department?

18 MR. AFAHAME: Not the Metropolitan
19 Police Department.

20 INVESTIGATOR SUERO: Oh, whose
21 officers are they, the Montgomery County
22 Police?

1 MR. AFAHAME: Montgomery County,
2 exactly.

3 INVESTIGATOR SUERO: I'm going to
4 still suggest that since we are in the
5 District of Columbia, you might want to confer
6 with the District of Columbia Police
7 Department to find out what their policy is
8 for fake weaponry.

9 MR. AFAHAME: Absolutely.

10 INVESTIGATOR SUERO: Even at an
11 event like, you know, Halloween. Okay. Also
12 you can purchase tickets on-line, but you can
13 also purchase them on the day of the event
14 thereof?

15 MR. AFAHAME: Absolutely.

16 INVESTIGATOR SUERO: Just so the
17 Board knows, this morning when I got the list
18 of the 33 establishments that were supposed to
19 be participating, I checked to see if any of
20 them had a settlement agreement that precluded
21 them from in the pub crawl. None did.

22 CHAIRPERSON MILLER: Oh good.

1 Thank you.

2 INVESTIGATOR SUERO: So now if the
3 list is going to change to others that aren't
4 already on here, I'll need to see that, so I
5 can give you an actual proper response. So
6 what I explained to the Board is in order to
7 participate in a pub crawl, the establishment
8 must be allowed to do so according to their
9 agreement with the Board.

10 So I don't know if the people --
11 the vendors that you have now are still some
12 of the same that are here or different.

13 MR. AFAHAME: There is no new
14 vendors added to the list.

15 INVESTIGATOR SUERO: Thank you.
16 They are all --

17 MR. AFAHAME: There are just 10
18 off that list.

19 INVESTIGATOR SUERO: All right.

20 MR. AFAHAME: And we did check
21 with them as far as them being compliant with
22 regulations with ABRA, if they are allowed to

1 participate in events like this.

2 INVESTIGATOR SUERO: Thank you.

3 MR. AFAHAME: There was one that
4 wasn't at the time and we had to -- the clerk
5 told us we can't do this.

6 INVESTIGATOR SUERO: So you
7 excluded them?

8 MR. AFAHAME: Yes, he is excluded.

9 INVESTIGATOR SUERO: All right.
10 Very good. That's all I have.

11 CHAIRPERSON MILLER: Okay. Do you
12 want to ask a question before Mr. Vick?

13 MEMBER ALBERTI: Yes, can I ask a
14 question?

15 CHAIRPERSON MILLER: Okay. Mr.
16 Alberti has a question.

17 MEMBER ALBERTI: Is it Mr.
18 Afahame?

19 MR. AFAHAME: Afahame, yes, sir.

20 MEMBER ALBERTI: Mr. Afahame, all
21 right. So I think you have sort of gotten the
22 hint that security is really -- it's

1 Halloween. People are going to be in costume.
2 Security becomes --

3 MR. AFAHAME: Yes.

4 MEMBER ALBERTI: -- a major
5 concern for us. I'm concerned by your, or
6 confused I should say, security plan. It says
7 -- first of all, who is responsible for
8 security in each establishment?

9 MR. AFAHAME: The venues are
10 responsible for that. And the agreement we
11 signed with them states that they are required
12 to have one security for every 50 persons in
13 the building.

14 MEMBER ALBERTI: Okay. Okay. So
15 that's what this -- what I'm reading here,
16 that's the agreement that you have with each
17 establishment that that's the way they will
18 staff their security?

19 MR. AFAHAME: Yes.

20 MEMBER ALBERTI: Okay. Great.
21 Have you notified MPD of your event?

22 MR. AFAHAME: Yes, we have.

1 MEMBER ALBERTI: Okay.

2 MR. AFAHAME: I mentioned earlier
3 that we have in the past tried to get
4 assistance from MPD through the Special
5 Division, Special Operations Division and also
6 Club Zones. And because they are unable to
7 assist us at this time, we have also contacted
8 the 3rd Precinct and they need an update
9 before the event, so they know what to expect
10 or if to expect anything.

11 MEMBER ALBERTI: Absolutely.

12 MR. AFAHAME: Yes.

13 MEMBER ALBERTI: That's why I
14 asked. Great. Thank you for that. Now, are
15 you going to have staff roaming the U Street
16 Corridor between 9th and 14th? Are you going
17 to have staff out there sort of monitoring
18 what is going on, communicating with the
19 establishments?

20 MR. AFAHAME: Absolutely.

21 MEMBER ALBERTI: How many?

22 MR. AFAHAME: We are going to do

1 that.

2 MEMBER ALBERTI: How many staff?

3 MR. AFAHAME: Total staff per
4 booth would be --

5 MEMBER ALBERTI: Per what?

6 MR. AFAHAME: In addition to --
7 per registration booth.

8 MEMBER ALBERTI: Okay. Well, I
9 understand the staff at the registration
10 booth.

11 MR. AFAHAME: Okay.

12 MEMBER ALBERTI: I got that. All
13 right?

14 MR. AFAHAME: Okay.

15 MEMBER ALBERTI: But while the
16 event is going on, you're going to have people
17 wandering from bar to bar. I mean, are you
18 going to have any eyes out there on the street
19 to --

20 MR. AFAHAME: We definitely are
21 going to have eyes on the street. We are
22 going to be present during the entire event up

1 to the end.

2 MEMBER ALBERTI: So how many?

3 MR. AFAHAME: We have not set out
4 a number. Most like part of the staff, they
5 will be helping the security booth, but will
6 also be responsible for checking with the
7 venues. All our venues have been encouraged
8 to reach out to us first in case of any
9 incident.

10 MEMBER ALBERTI: Okay.

11 MR. AFAHAME: In addition to that,
12 our assigned managers on that day will be
13 responsible for floating from venue to venue.
14 As you know, we are having registration at two
15 venues, there are some other events, like the
16 costume contest will be held at other venues.
17 These strategies were put in place so certain
18 venues that don't necessarily get a lot of
19 attention will get attention on that day.

20 So for example, the costume
21 contest we plan to do inside Red Lounge
22 because it's a venue that is kind of

1 struggling. We also have other things like
2 group ticket purchases and we have encouraged
3 them to come directly into some of the other
4 venues after they are done registration to
5 kind of start out there.

6 So we will have people moving back
7 and forth, myself included, and a few
8 colleagues I have worked with in the past will
9 all be present.

10 MEMBER ALBERTI: So who would they
11 call, who would -- like an establishment call
12 and say look there is like four weird zombies
13 walking around, you guys need to be aware
14 because they are drunk as all get out, so who
15 would they call?

16 MR. AFAHAME: Our solution for
17 that is that we have one phone number that is
18 being programmed to ring on as many phones as
19 we will have. It's a service offered through
20 Google Voice.

21 MEMBER ALBERTI: Okay.

22 MR. AFAHAME: So we will all be

1 able to have someone pick up the phone. As
2 soon as there is a phone call, our phone
3 numbers are listed on all our marketing
4 materials. Our registration booths, the
5 banners that go in front of it will have our
6 phone number on it.

7 Our trifold maps will have our
8 phone number. So you could always call us
9 directly if there is an issue, if a customer
10 is unable to reach venue owners, in any case
11 whatsoever.

12 MEMBER ALBERTI: Okay.

13 MR. AFAHAME: We hope that if
14 something happens at a location where we don't
15 have eyes on right away, that someone will
16 look to give us a call and they can reach us
17 on the date of that event.

18 MEMBER ALBERTI: All right. And
19 then you will call MPD?

20 MR. AFAHAME: And we will
21 hopefully not waste more than a few minutes
22 getting down the U Street Corridor.

1 MEMBER ALBERTI: So then you can
2 call MPD?

3 MR. AFAHAME: Absolutely.

4 MEMBER ALBERTI: Okay.

5 MR. AFAHAME: Yes.

6 MEMBER ALBERTI: So now, you have
7 a costume contest. Any other special events?

8 MR. AFAHAME: In addition to the
9 costume contest, one of our sponsors is Corona
10 and they are offering a Corona Bar in one of
11 our other venues just so Corona gets the
12 opportunity to say hey, see what we have.

13 Outside of that, that is going to
14 have anywhere from 50 to 100 people. These
15 people are coming there to not only get fed,
16 but they also get almost like an open bar with
17 a limited amount of drinks. It's a small
18 thank you to our --

19 MEMBER ALBERTI: Do they have to
20 pay extra for that?

21 MR. AFAHAME: We call these guys
22 our early backers. These are guys that paid

1 a little bit more than the ticket price just
2 to make sure our event came through.

3 MEMBER ALBERTI: How many people
4 is that?

5 MR. AFAHAME: 50 to 100 is the
6 max. Maximum is 100.

7 MEMBER ALBERTI: Okay.

8 MR. AFAHAME: And the venue we are
9 using has a room dedicated just for that on
10 that day that holds no more than 100 people.

11 MEMBER ALBERTI: One last question
12 and --

13 MR. AFAHAME: Yes.

14 MEMBER ALBERTI: -- I'll pass it
15 on, because I know one of my other fellow
16 Board Members is going to be interested in
17 this. What time is the costume contest? And
18 you will understand why in a moment.

19 MR. AFAHAME: Okay.

20 MEMBER ALBERTI: No, no, no, it's
21 not what you think.

22 MR. AFAHAME: I think absolutely

1 nothing, sir. Costume contest will be at 8:00
2 p.m.

3 MEMBER ALBERTI: Okay.

4 MR. AFAHAME: Yes.

5 MEMBER ALBERTI: Great. Very
6 good. Thank you. Thank you. Take it away,
7 Mike.

8 MEMBER SILVERSTEIN: Mr. Afahame,
9 who is your point of contact at 3D?

10 MR. AFAHAME: At 3D?

11 MEMBER SILVERSTEIN: Yes.

12 MR. AFAHAME: When I call 3D, the
13 operator told me the sergeant's office is the
14 one that I need to talk to for things like
15 this, because they will be able to have better
16 knowledge on how to either assist us --

17 MEMBER SILVERSTEIN: Can you speak
18 up a little?

19 MR. AFAHAME: The sergeant's
20 office.

21 MEMBER SILVERSTEIN: And move the
22 microphone over.

1 MR. AFAHAME: This right here?

2 MEMBER SILVERSTEIN: There it is.

3 MR. AFAHAME: Oh, I'm so sorry.

4 That's what it is.

5 MEMBER SILVERSTEIN: So --

6 MR. AFAHAME: Can you hear me
7 better?

8 MEMBER SILVERSTEIN: Go ahead.

9 MR. AFAHAME: All right. So they
10 told me the sergeant's office is the section
11 of the 3rd Precinct I need to be talking to.
12 I left them several messages and over the
13 last, I think, about a week ago someone got in
14 contact with me and gave me options to what I
15 can do since I was having issues. He was the
16 one that gave me most of the advice.

17 I don't remember his name. I do
18 remember writing it down and I will get in
19 contact with him as soon as possible and get
20 that information back and turn it all in with
21 the updated list and our procedure to handle
22 fake weapons, weaponry of any sort. But I

1 can't give you an exact name at the moment,
2 sir.

3 MEMBER SILVERSTEIN: I'm pretty
4 involved from where I live in the Dupont
5 Circle pub crawls, and there are plenty of
6 them, and work very closely with Michael
7 Reese, Commander Reese, on those and your
8 involvement in those, you know.

9 MR. AFAHAME: Yes.

10 MEMBER SILVERSTEIN: The sidewalks
11 there are wider?

12 MR. AFAHAME: Yes.

13 MEMBER SILVERSTEIN: We are a lot
14 more experienced in what works and what
15 doesn't. And one thing that Commander Reese
16 has asked for and we have always given is that
17 these things end at 10:00.

18 And the reason that they end at
19 10:00 are several. First, so you don't have
20 the overlap between that and the big Saturday
21 night rush.

22 Second because of shift change and

1 all those other things with the police, it
2 just works better for them.

3 The sidewalks are narrower on U
4 Street and 2,000 or 3,000 people, if in fact
5 that's what you are looking at, a lot of them
6 in costumes, I'm not sure that -- you know,
7 it's a great idea and I'm not saying there is
8 anything wrong with the idea, but I'm not sure
9 that we can physically handle that with the
10 pedestrian infrastructure or that 12:00 is the
11 best time to end this.

12 Have you thought about moving the
13 start time up a little and cutting it to
14 10:00, because I'm not sure I'm going to
15 support anything after 10:00, especially if
16 you haven't talked to Commander Kishter and
17 gotten his blessing on that.

18 MR. AFAHAME: Okay. Regardless of
19 my experience in this industry, I have to say
20 the part with dealing with D.C. Government
21 with permits was not as easy as we thought it
22 would be, especially when it came to MPD. So

1 it has been a very rich learning process.

2 If this is something we are able
3 to reach someone, like I said when I called
4 3rd Precinct, it was more of a we are
5 transferring you to the sergeant's office.
6 And it was always a voicemail being left.

7 If we were able to get as much --
8 as a new business to U Street, if we are able
9 to get as much information, that's something
10 that wouldn't be hard, but I can still assure
11 you that based on our marketing platforms if
12 this is a requirement, we will adjust the
13 times.

14 MEMBER SILVERSTEIN: I would like
15 to engage here in a colloquy with you and with
16 Investigator Suero. How do you think we
17 should go forward on this in terms of getting
18 him in touch with the people at MPD and the
19 issues of crowd control and public safety here
20 not beyond -- beyond behavior, but just simply
21 crowd mass?

22 INVESTIGATOR SUERO: You make a

1 great point. The crowds are ready. It's
2 going to be Halloween weekend. It's going to
3 be busy anyway and now we are introducing
4 maybe another thousand people to the mix of a
5 lot of people already. So I agree with your
6 point, especially about the turn-off.

7 Whenever you call the police, if
8 you can't get satisfaction with whoever you
9 spoke to at that point, you should always ask
10 for a supervisor, starting with the rank of
11 sergeant.

12 So whatever number they gave you,
13 if that did not suffice, if you did not get in
14 contact to speak to someone, call back. You
15 can always ask for the Commander of the
16 District, someone is going to answer you, even
17 if it's a lieutenant that will give you the
18 response that you need. But you keep at it
19 until you get someone. Given a number that no
20 one answers it not going to help you, so
21 continue until you get someone.

22 MR. AFAHAME: Will do that.

1 MEMBER SILVERSTEIN: Madam Chair?

2 CHAIRPERSON MILLER: Yes?

3 MEMBER SILVERSTEIN: I'm just not
4 comfortable with midnight on this and I'm
5 certainly not comfortable with how closely you
6 have worked or not worked with the police on
7 this in advance. This is something that has
8 got to be done right and we have to know what
9 we are doing going in on it, because I don't
10 want to see somebody drowning and hollering
11 for help.

12 MR. AFAHAME: The times for events
13 like this, all this information, like I said,
14 is all on-line. Our customers that have
15 purchased the tickets constantly refer back to
16 the website or social media outlets. So if
17 the requirement, if what makes this a safer
18 event, which is very important for us
19 considering the steps we have taken to ensure
20 that underage drinkers are not admitted and
21 that we get the right companies involved and
22 it has cost us a lot more money than we would

1 want to spend and we are happy doing it,
2 because safety is very important to us.

3 We want to keep doing this in D.C.
4 and hopefully in the future move on to bigger
5 events for the District. Like was mentioned
6 earlier, D.C. is a huge destination location
7 and we want to help kind of build a community
8 around that.

9 If bringing it back to 10:00 p.m.
10 is what would help certify that, it's a matter
11 of going on-line and getting our social media
12 manager to make all the necessary updates.

13 MEMBER SHORT: And I concur with
14 that. And if I could real quick, yes, if you
15 would be working with the city and working
16 with the community a lot better, moving that
17 hour back to 10:00 p.m. We can't tell you
18 how, but if you are going to be doing some
19 other things on this application, then that
20 would be the proper time for you to put the
21 time changes in.

22 And I would also like to just

1 mention about the false weapons. The new law
2 about carrying guns in Washington, D.C. is
3 getting ready to go into effect. The Judge
4 has sided with the complainants. And I would
5 suggest that maybe you need to also on your
6 website, just a suggestion, no weapons in your
7 costume.

8 Because if somebody does come
9 with, as we talked about, a sword, it could be
10 a big problem if you don't have enough police
11 or security there. Also somebody comes with
12 a toy Uzi or whatever, but I would suggest
13 maybe just saying that it's costumes, but no
14 weapons.

15 MR. AFAHAME: We will definitely
16 update that on the website. In addition to
17 that, the registration process requires people
18 to check off on certain things. Like they
19 have to agree to drink responsibly, which is
20 the least we can do, get them to commit to
21 that. They have to agree to refrain from all
22 unruly acts during the pub crawl.

1 And now, we will include that if
2 you did come to registration with any form of
3 fake weaponry, due to recent law changes in
4 D.C., you have to relinquish that before you
5 can finish registration. So yes, we will do
6 that.

7 MEMBER SHORT: Thank you.

8 MR. AFAHAME: Yes.

9 MEMBER SHORT: Okay. And lastly,
10 again, I did mention we've got a big list
11 here, but you said you're going to narrow it
12 down to 10?

13 MR. AFAHAME: It's narrowed down
14 already. I just --

15 MEMBER SHORT: Let me ask you a
16 question. Could you go through that list
17 right now?

18 MR. AFAHAME: Yes. I can tell you
19 off the top of my head who is on there.

20 MEMBER SHORT: Yes. I would just
21 like to mark them and then we would like to
22 see that change on your application, the 10.

1 MR. AFAHAME: Would you like me to
2 tell you the 10 that are on or scratch off the
3 guys that are not?

4 MEMBER SHORT: No. Just give us
5 the 10 that you are going to be using.

6 MR. AFAHAME: Okay. Starting from
7 the first page, Ben's Next Door is on.

8 MEMBER SHORT: Ben's Next Door,
9 okay.

10 MR. AFAHAME: In the second column
11 Handsome Cock is on.

12 MEMBER SHORT: Which one?

13 MR. AFAHAME: Handsome Cock in the
14 second column to the right. Second name. Jin
15 number four down that list in the second
16 column is on.

17 MEMBER SHORT: Okay.

18 MR. AFAHAME: Lounge of Three is
19 on.

20 MEMBER SHORT: Okay.

21 MR. AFAHAME: The next page top of
22 the list left column, Nellie's is on.

1 MEMBER SHORT: Nellie's, okay.

2 MR. AFAHAME: Newtown Kitchen is
3 on.

4 MEMBER SILVERSTEIN: Which one?

5 MEMBER SHORT: Newtown Kitchen.

6 MR. AFAHAME: Newtown Kitchen &
7 Bar is on. Skip down to Pure Lounge is on.

8 MEMBER SHORT: Okay.

9 MR. AFAHAME: And to the right
10 column again we have The Tap & Parlour is on.

11 MEMBER SHORT: Okay.

12 MR. AFAHAME: And finally Ulah
13 Bistro is on.

14 MEMBER SHORT: And The Tap, they
15 are on 11th Street?

16 MR. AFAHAME: The Tap & Parlour,
17 yes.

18 MEMBER SHORT: Not U Street. I
19 gotcha.

20 MR. AFAHAME: It's right on the
21 corner, yes, of 11th and U.

22 MEMBER ALBERTI: What about

1 Solly's?

2 MR. AFAHAME: I'm sorry?

3 MEMBER ALBERTI: What about

4 Solly's?

5 MR. AFAHAME: Solly's was
6 impossible to reach. We never get anybody.

7 MEMBER ALBERTI: Oh, I thought
8 that was one of your registration points?

9 MR. AFAHAME: It was. The new
10 registration point on the forms, on the new
11 updated form is The Tap & Parlour Inn, Ulah
12 Bistro.

13 MEMBER ALBERTI: Okay.

14 MR. AFAHAME: Yes.

15 MEMBER ALBERTI: Got it. All
16 right. Thank you. Very good.

17 CHAIRPERSON MILLER: We haven't
18 had a chance to welcome Mr. Jones to the dias.

19 MEMBER JONES: Oh, thank you,
20 Madam Chair.

21 CHAIRPERSON MILLER: He has been
22 here a little bit.

1 MEMBER JONES: Appreciate it.

2 Thank you.

3 CHAIRPERSON MILLER: Okay. I just
4 want to say that I think with respect to the
5 weapons issue that really that's MPD's
6 expertise, so you definitely should talk with
7 them, you know, for the final word on that.

8 MR. AFAHAME: Absolutely.

9 CHAIRPERSON MILLER: Okay.

10 MR. AFAHAME: Yes.

11 CHAIRPERSON MILLER: And I want to
12 just zero in on this, the time issue, because
13 I think that's what is really an issue here.
14 So registration ends at 8:00 and if you end
15 the pub crawl at 10:00 that means you are
16 ending specials at 10:00, basically, instead
17 of 12:00?

18 MR. AFAHAME: It means all
19 specials cut-off at 10:00. All specials that
20 we are promoting for the event cut-off at
21 10:00. The venues do have their in-house
22 specials and we have no control over that at

1 all. The hope is that at 10:00 a lot of
2 people are able to settle in to certain
3 venues, because, at this point, if a venue is
4 charging cover, you don't get cover free
5 entrance any more.

6 CHAIRPERSON MILLER: Right.

7 MR. AFAHAME: You don't get those
8 specials any more. And it's more of giving
9 participants an opportunity to see what they
10 love about these venues on U Street and where
11 they decide to hang out for the rest of the
12 night beyond the crawl.

13 CHAIRPERSON MILLER: Okay. Yes,
14 Mr. Rodriguez?

15 MEMBER RODRIGUEZ: Yes, Mr.
16 Afahame, now what caused the precipitous drop
17 from 31 to 10?

18 MR. AFAHAME: We reached out to
19 everyone directly to the event department.
20 "We are an event company new to U Street and
21 we would like to do business with you." This
22 business involves us getting you, putting you

1 on a list of potential bars to work with with
2 ABRA and they said yes, that sounds good, come
3 back and we will talk more details.

4 So we put on as many people as we
5 thought would bring a good experience to this
6 event. Now, going further, considering the
7 number of ticket sales, we are hoping to not
8 exceed considering certain venues and how they
9 are structured. There are a lot of components
10 involved in that. We had to narrow down to
11 10.

12 In the future, don't get me wrong,
13 we would like to extend this, like I said. I
14 spoke to someone in DDOT yesterday because we
15 also talked about permits to have more
16 registration locations, which didn't go
17 through, that's why there are seven locations
18 that have either a cafe, sidewalk cafe permits
19 or patios.

20 MEMBER RODRIGUEZ: Right.

21 MR. AFAHAME: The other reason we
22 couldn't rework with SOD was because we're not

1 big enough. Hopefully in the future this
2 event is big enough to be considered a
3 festival for D.C., hopefully not called a pub
4 crawl and maybe along other lines of, I don't
5 know, culture and food and introducing
6 outsiders to D.C.

7 So if and when it gets to that
8 point, we can push all this back to 30 again.

9 MEMBER RODRIGUEZ: Okay. Thank
10 you.

11 MR. AFAHAME: Yes.

12 CHAIRPERSON MILLER: Okay. All
13 right. Any other questions?

14 INVESTIGATOR SUERO: Madam Chair?

15 CHAIRPERSON MILLER: Yes?

16 INVESTIGATOR SUERO: Can I follow-
17 up?

18 CHAIRPERSON MILLER: Yes.

19 INVESTIGATOR SUERO: Thank you so
20 much. Earlier you spoke about a company in
21 Maryland that is going to be providing you the
22 security and you stated that they would be

1 off-duty officers from Montgomery County
2 working it?

3 MR. AFAHAME: Yes.

4 INVESTIGATOR SUERO: Just for
5 clarification, because I'm a retired police
6 officer from Maryland, Montgomery County
7 police officers will not have any
8 jurisdictional authority here in the District
9 of Columbia.

10 MR. AFAHAME: Absolutely.

11 INVESTIGATOR SUERO: You're aware
12 of that?

13 MR. AFAHAME: Absolutely.

14 INVESTIGATOR SUERO: Okay. So
15 even if they are legally able to carry guns,
16 which they are under LEOSA, they would not
17 have any -- they would not be performing as
18 police officers, in effect. Do you
19 understand?

20 MR. AFAHAME: Yes. Our contact in
21 the security company did let us know that
22 these guys won't be carrying guns.

1 INVESTIGATOR SUERO: They will
2 not?

3 MR. AFAHAME: The reason we wanted
4 off-duty police officers is the expertise that
5 comes through verifying proper identification.
6 And sometimes it's easy to miss stuff on an
7 ID, but then introducing that ID scanner
8 machine just it put us completely at ease,
9 because to a certain degree you can't tell
10 people how much they can and cannot -- you can
11 encourage them to employ better drinking
12 practices. Make better decisions. But the
13 least we can do is make sure no one under the
14 age of 21 is admitted to the event and that's
15 why that was very important to us outside of
16 our in-house security.

17 INVESTIGATOR SUERO: If I may for
18 the Board, normally, what happens jurisdiction
19 of the police department will specifically
20 delineate where you can work off-duty and
21 where you cannot.

22 CHAIRPERSON MILLER: Yes.

1 INVESTIGATOR SUERO: So I just
2 want the Board to be aware yourself that a
3 police officer from Montgomery County would
4 not be legally authorized by their agency to
5 work part-time outside the jurisdiction. I
6 just wanted to bring that up.

7 I also have another question about
8 what I found on your UStreetPubCrawls.com
9 Night of the Undead website. And one of the
10 things that it has on the bottom is live
11 street act. Can you explain what live street
12 act is?

13 MR. AFAHAME: We considered the
14 option of having live street acts, more like
15 dressed up -- people dressed up to play
16 certain roles to keep people engaged. These
17 guys will also have wristbands, go through
18 venue-to-venue, engage people. They could be
19 magicians and card tricks. They could be
20 jugglers. It will vary.

21 But this is more to provide a more
22 rounded experience for our customers for

1 ticket purchases. And with permits and all
2 that stuff, we know for sure we can't have
3 them on the sidewalk. So but we are still --
4 some of the venues have allowed us to have
5 some of these guys in there.

6 And some of them, from what I just
7 found out, will be dressed as the Joker, as
8 the Mad Hatter and they kind of embody that
9 persona. Like I said, it's more so to provide
10 an experience and engage our ticket
11 participants.

12 INVESTIGATOR SUERO: Are they
13 performing on the street where people would
14 stop to observe them or are they -- or are you
15 putting them inside of a venue?

16 MR. AFAHAME: They are going from
17 venue-to-venue.

18 INVESTIGATOR SUERO: Oh, they --

19 MR. AFAHAME: Yes.

20 INVESTIGATOR SUERO: -- so okay.

21 Let me try again. The street act itself,
22 whatever performance they will do, will be

1 outside, not inside?

2 MR. AFAHAME: It will -- there
3 will be no street acts any more, but these
4 guys will still be available, because their
5 act is more inside the venues. It's a one-on-
6 one experience.

7 INVESTIGATOR SUERO: Okay.

8 MR. AFAHAME: Yes.

9 INVESTIGATOR SUERO: And you said
10 they will be available, but I'm lost there.

11 MR. AFAHAME: They will be
12 available, but they are not performing on the
13 street.

14 INVESTIGATOR SUERO: Where are
15 they performing?

16 MR. AFAHAME: In the venues.

17 INVESTIGATOR SUERO: Inside of a
18 building?

19 MR. AFAHAME: Inside of a
20 building. Inside of a business. They will go
21 business-to-business and engage participants
22 of the pub crawl.

1 INVESTIGATOR SUERO: So they will
2 be walking up and down the --

3 MR. AFAHAME: Absolutely.

4 INVESTIGATOR SUERO: -- area --

5 MR. AFAHAME: Absolutely.

6 INVESTIGATOR SUERO: -- that's
7 delineated in these outfits?

8 MR. AFAHAME: Absolutely.

9 INVESTIGATOR SUERO: Okay.

10 INVESTIGATOR VICK: Will you be
11 contracting these street performers? Do you
12 know who these people will be?

13 MR. AFAHAME: We are still working
14 on a few. Like I said, in our request with
15 DDOT to get permits to do this, they explained
16 to us that licenses -- I'm sorry, permits like
17 that were specially reserved for nonprofit
18 organizations, voter registrations. So this
19 is something they could not extend to us at
20 the time.

21 So we have had to make last minute
22 adjustments to who those guys are considering

1 that they have to have acts that engage people
2 one-on-one. So they are essentially a pub
3 crawler themselves. They just have specific
4 rules with us that they can't drink while they
5 are performing.

6 And in addition to that, they only
7 engage people in the venues, not on the
8 sidewalk, because we are not permitted to have
9 them do that, yes.

10 INVESTIGATOR VICK: I would say
11 that needs to be stressed to them --

12 MR. AFAHAME: Absolutely.

13 INVESTIGATOR VICK: -- that as
14 they would stand with narrow sidewalks with
15 thousands of people on the street, if you have
16 somebody dressed as the Mad Hatter or a
17 magician walking down the street and he is
18 stopped, it doesn't take much in the U Street
19 Corridor to cause a huge disturbance.

20 MR. AFAHAME: That's understood.

21 INVESTIGATOR VICK: So make sure
22 that is clear to them that they should be

1 inside specific venues. At least that's my
2 recommendation.

3 CHAIRPERSON MILLER: Okay. Mr.
4 Alberti?

5 MEMBER ALBERTI: Investigators,
6 thank you for those comments.

7 INVESTIGATOR VICK: No problem.

8 MEMBER ALBERTI: Would you do me a
9 favor, Investigator, and make sure that Mr.
10 Afahame has at least two copies of the "ID
11 Checking Guide?"

12 INVESTIGATOR SUERO: I will.

13 MEMBER ALBERTI: Can you do that?

14 INVESTIGATOR SUERO: I'll do that.

15 MEMBER ALBERTI: All right. Mr.
16 Afahame, don't rely just on the machine.

17 MR. AFAHAME: Okay.

18 MEMBER ALBERTI: Make sure your ID
19 checkers are aware that there is an "ID
20 Checking Guide" that they can refer to, if
21 they have any questions, any suspicions about
22 IDs. We know for a fact that those ID

1 checking machines aren't 100 percent.

2 MR. AFAHAME: I have seen those
3 guides. I know what they look like and we
4 will definitely include that in our --

5 MEMBER ALBERTI: Okay. Great.
6 Thank you.

7 CHAIRPERSON MILLER: Mr. Jones?

8 MEMBER JONES: Thank you, Madam
9 Chair.

10 CHAIRPERSON MILLER: Yes.

11 MEMBER JONES: Mr., what is it,
12 Afahame?

13 MR. AFAHAME: Yes, sir.

14 MEMBER JONES: All right. Sir,
15 just real quick, what was your rationale for
16 12:00 to begin with?

17 MR. AFAHAME: For midnight?

18 MEMBER JONES: Yes.

19 MR. AFAHAME: A lot of venues,
20 like the venues on U Street, serve alcohol,
21 may have music, may have a DJ, may have live
22 performances, generally start picking up at

1 about 9:30, 10:00.

2 MEMBER JONES: Okay.

3 MR. AFAHAME: And it was our -- we
4 wanted to kind of make sure our crowd kind of
5 lapsed over into that late night crowd. 12:00
6 a.m. definitely was pushing it, because we
7 wanted to get these guys as much as we could
8 for their buck. That's really what that came
9 down to.

10 MEMBER JONES: Okay.

11 MR. AFAHAME: We even had some
12 venues tell us they would like to bring it
13 back to 10:00 p.m. and some of them -- and
14 those guys we told them because a lot of other
15 venues have agreed to midnight, we really
16 can't do it for you. I guess this means that
17 we might have a few more partners to work
18 with, because now it's not so much as what we
19 want, but, obviously, we can do it for them.

20 So bringing it back to 10:00 won't
21 be an issue. Midnight was just an opportunity
22 for us to give all the participants a bang for

1 their buck really.

2 MEMBER JONES: Yes, all right. So
3 you shouldn't foresee -- so you had negotiated
4 position. You asked for 12:00. You are
5 willing to concede to 10:00. No issue on your
6 impact to your business, correct?

7 MR. AFAHAME: We are a new
8 business making good relationship is what it's
9 really all about right now.

10 MEMBER JONES: Got it. All right.

11 MR. AFAHAME: Building that
12 following around D.C. and we are not opposed
13 to that.

14 MEMBER JONES: Okay.

15 MR. AFAHAME: Like I said, this
16 will really open us up to a few more venues to
17 be honest with you. And in the time it will
18 take me to update that list, I will update it.
19 I'll probably be on U Street in the next hour
20 and trying to get these guys signed up again
21 and update it with that, yes.

22 MEMBER JONES: All right.

1 MR. AFAHAME: 10:00 p.m. is not a
2 problem, sir.

3 MEMBER JONES: Cool. So my
4 position on it is you kind of stated what you
5 thought you wanted to do going forward. So
6 just try and recognize what your -- excuse me,
7 I'm not trying to preach. Let me say it a
8 different way.

9 So you have the opportunity here,
10 this is your first time out of the box, right?
11 You definitely want to try and make a good
12 impression. Part of the good impression is
13 not just revenue, it's making good impression
14 on the decision making bodies in the District
15 of Columbia.

16 So you would want to try to
17 establish yourself as a good player. And if
18 that means moving it back to 10:00, adding
19 extra security, perhaps taking a small loss on
20 this activity, it's your choice, your business
21 decision, but you want to lay a good
22 foundation going forward, so that the next

1 time we see you, it will be oh, yeah, that's
2 that guy, he put on a good event last time.
3 Yes, let's approve that.

4 MR. AFAHAME: Yes.

5 MEMBER JONES: No issues. Let's
6 see if he has an updated security plan. That
7 type of sense, you want to get to that point
8 where we are comfortable with you. Right now,
9 you are an unknown. Right now, unknown
10 entities bring about risk. So you are a risk
11 item for us that we were trying to mitigate.

12 So that's why you are getting a
13 lot of these questions, a lot of this
14 oversight right now. But if you come in and
15 you do a good job, I think you will understand
16 and appreciate things will go a lot better
17 next time around.

18 MR. AFAHAME: You are absolutely
19 right and I agree 100 percent. And we will
20 definitely do that, because we want to have
21 that situation where next time you see me, you
22 go oh, that is that guy that put up a good

1 event and adhered to all the safety measures
2 we recommended.

3 MEMBER JONES: Cool.

4 MR. AFAHAME: Yes.

5 MEMBER JONES: Thank you, Madam
6 Chair.

7 CHAIRPERSON MILLER: Okay. If
8 there aren't any more questions, I just want
9 to try to reiterate where we are. And I'm
10 going to give the application back to you just
11 to revise it.

12 One is, you are going to change
13 the time to 10:00 p.m. from midnight. I
14 understand that's the consensus here.

15 MR. AFAHAME: Yes.

16 CHAIRPERSON MILLER: Okay. And
17 then you are going to submit a list of revised
18 establishments. And you are going to contact
19 MPD with respect to weapons, toy weapons issue
20 and also is it with respect to the security or
21 anything else? Did we say anything else?

22 MEMBER RODRIGUEZ: The list.

1 CHAIRPERSON MILLER: No, I got
2 that. But as far as just coordinating that
3 meeting that they know.

4 MEMBER ALBERTI: Well, just to
5 make sure they know.

6 CHAIRPERSON MILLER: Right. The
7 numbers that you are going to have, that
8 that's okay, you know, all those main issues.

9 MR. AFAHAME: Okay.

10 CHAIRPERSON MILLER: Okay.

11 MEMBER SHORT: And the website, he
12 is going to put on his website no weapons.

13 MR. AFAHAME: Absolutely. Update
14 all our marketing platforms, yes. Everything
15 you mentioned in addition to restricting our
16 performers to be inside the venues only. Yes,
17 so that makes it five things I need to update.
18 I'll get that update taken care of hopefully
19 within 24/48 hour period, just to give me time
20 to check back with the venues and see if I can
21 add one more or two.

22 That is to be honest, all the

1 venues wanted earlier. They preferred
2 earlier.

3 CHAIRPERSON MILLER: Oh, good.

4 MR. AFAHAME: I guess I negotiated
5 a little harder than I thought I could, but
6 yes, they preferred earlier. And it won't be
7 an issue for them. It will work out just
8 fine.

9 CHAIRPERSON MILLER: Are you going
10 to start earlier then? Are you going to --

11 MR. AFAHAME: I was just about to
12 mention that.

13 CHAIRPERSON MILLER: -- leave it?

14 MR. AFAHAME: That being said, we
15 might want to push the event beginning at 3:00
16 p.m. to 10:00.

17 MEMBER RODRIGUEZ: Well, we don't
18 expect to see any unruly zombies on U Street.

19 MR. AFAHAME: I think at 3:00 p.m.
20 it might --

21 MEMBER SILVERSTEIN: No more than
22 usual.

1 MR. AFAHAME: -- be hard for the
2 zombie -- we want movement.

3 MEMBER ALBERTI: By 3:00 you will
4 see a lot of zombies out there.

5 MR. AFAHAME: We definitely want
6 costumes.

7 MEMBER ALBERTI: All right. Ms.
8 Miller, I think we need to set a deadline for
9 the final list of establishments.

10 CHAIRPERSON MILLER: Okay.

11 MEMBER ALBERTI: Investigators,
12 when would you like the final list?

13 INVESTIGATOR SUERO: You can turn
14 that in to Madam Chairman, I think, no later
15 than tomorrow morning.

16 MR. AFAHAME: I can do that.

17 MEMBER ALBERTI: All right. We
18 will give you COB Monday for final list. And
19 we will make sure that that gets to -- I mean,
20 that's fine. I mean, that's a week before the
21 event.

22 MR. AFAHAME: Yes.

1 MEMBER ALBERTI: So we will --

2 MR. AFAHAME: Thank you very much.

3 MEMBER ALBERTI: -- give you --

4 CHAIRPERSON MILLER: Wait a
5 second.

6 MEMBER ALBERTI: All right. It
7 has to be final then. No changes after close
8 of business Monday.

9 MR. AFAHAME: Monday. I agree.

10 MEMBER ALBERTI: All right.

11 CHAIRPERSON MILLER: I think we
12 are going to vote on this today.

13 MEMBER ALBERTI: All right.

14 CHAIRPERSON MILLER: So you need
15 to indicate some changes on there, starting
16 with the time.

17 MR. AFAHAME: I would like to
18 provide that just in case there's something
19 else I can squeeze in. I have these four
20 which is the updated venue list.

21 CHAIRPERSON MILLER: Okay. So I'm
22 going to move to approve this pub crawl

1 contingent upon a revised list submitted by
2 close of business Monday.

3 Do I have a second?

4 MEMBER ALBERTI: I'll second.

5 CHAIRPERSON MILLER: All those in
6 favor say aye.

7 ALL: Aye.

8 CHAIRPERSON MILLER: All those
9 opposed? All those abstaining? Okay. The
10 motion passes 6-0-0.

11 And you are also going to be
12 checking in with MPD about your numbers and
13 time and everything like that?

14 MR. AFAHAME: Yes, please. I will
15 be. Yes, I will be.

16 CHAIRPERSON MILLER: Okay. Good.
17 Because the last thing you want to have is
18 public safety issues.

19 MR. AFAHAME: I will give them
20 what our maximum number will be, so they know
21 exactly what to work with.

22 MEMBER ALBERTI: Good luck.

1 MR. AFAHAME: Thank you very much,
2 sir.

3 MEMBER BROOKS: You did a very
4 good job.

5 CHAIRPERSON MILLER: Thank you.

6 MR. AFAHAME: Thank you.

7 MEMBER BROOKS: It's time to be a
8 politician or a lawyer or what?

9 MR. AFAHAME: That's not out of
10 the question. I'll get the reports in, as
11 long as -- we are good.

12 CHAIRPERSON MILLER: Okay. We are
13 just signing off now.

14 MR. AFAHAME: Yes.

15 CHAIRPERSON MILLER: All right.
16 Do you have any questions?

17 MR. AFAHAME: None.

18 CHAIRPERSON MILLER: You're all
19 set. Okay. You can always contact Ms.
20 Jenkins afterwards --

21 MR. AFAHAME: Yes.

22 CHAIRPERSON MILLER: -- if you do.

1 And I think there is a new security plan that
2 has to be attached to that application as
3 well, right?

4 MR. AFAHAME: Yes, an updated--

5 CHAIRPERSON MILLER: There is a
6 new one?

7 MR. AFAHAME: -- one. I'm noting,
8 absolutely.

9 CHAIRPERSON MILLER: Right. And
10 the old one was attached then. Okay. All
11 right. Good.

12 MEMBER ALBERTI: All right.

13 CHAIRPERSON MILLER: So that
14 concludes this case. Thank you very much.

15 (Whereupon, the Fact-Finding
16 Hearing in the above-entitled matter was
17 concluded at 1:03 p.m.)
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